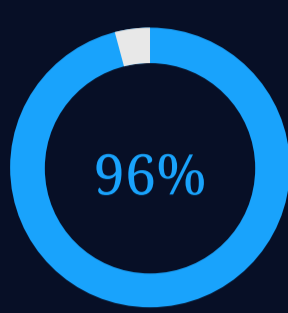# NTT DATA | paloalto NETWORKS

Simplify network and security complexity with Prisma SASE

Learn how IT leaders are confronting today's challenges

Digital transformation and hybrid work are contributing to increased burdens on IT teams – and it's tough to keep up with a scarcity of resources.

96%

agree, 45% strongly, that **evolving work and employee engagement models are driving new technology demands.**[1]

94%
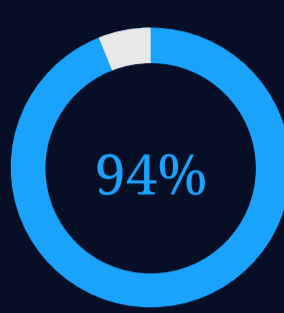
say hybrid work has already caused them to **increase their investment in data protection and security.**[2]

Organizations consider the **lack of integration between different products**, as well as the **skills required for managing multiple vendors**, as key challenges.[3]

At the same time, **cyberattacks are on the rise**

At least 75%
of ransomware attacks and breaches resulted from attack surface exposures, up from 40% in 2022[4]

70%
of ransomware cases included data theft as of late 2022, up from ~40% in mid-2021[5]

$6 trillion
the total damage by cyberattacks reached in 2022[6]

IT leaders' top priorities are to **improve operational efficiency** and **fully embrace zero-trust security.**

How do you optimize your network and security approach to meet your goals?

Secure Access Service Edge (SASE):
Is the convergence of software-defined wide area networking or SD-WAN, and network security services like Cloud Access Security Broker (CASB), Firewall as a service (FWaaS), and Zero Trust into a single cloud-delivered service model.

By combining the expertise of NTT DATA with Palo Alto Networks Prisma SASE, customers can leverage best-in-class management resources, services and technologies to accelerate their SASE transformation.
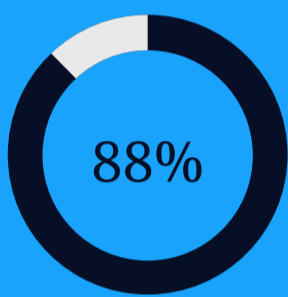
88%
of IT leaders would **prefer to outsource their end-to-end network to a single strategic partner**[7]
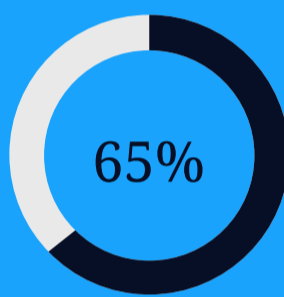
65%
of new software-defined wide-area network (SD-WAN) purchases **will be part of a single-vendor SASE offering**, an increase from 20% in 2024.[8]

Prisma SASE streamlines secure access by connecting all users and locations with all apps from a single product.

The superior security of ZTNA 2.0 protects all application traffic with best-in-class capabilities while securing both access and data to dramatically reduce the risk of a data breach. Prisma SASE is built in the cloud to secure at cloud scale while delivering exceptional user experiences. A truly cloud-native architecture provides uncompromised performance backed by leading SLAs, while the industry's only SASE-native Autonomous Digital Experience Management (ADEM) helps ensure an exceptional experience for your end users.

By combining this new offering with NTT DATA Managed Networks, you can benefit from a solution that marries networking and security capabilities and incorporates the technical and management expertise needed to deploy and integrate them on an ongoing basis.

Comprehensive Lifecycle Services

Service	Customer benefits
Consult • Discovery and assessment • Security assessment and recommendation	• Consolidating various technologies • A pathway towards security transformation and SASE adoption • Leveraging a reliable partner throughout the journey
Design • SASE design services • Architecture and service design • Policies definition	• A modern architecture adaptable to client need and unique situations • Leveraging pre-validated blueprints • Unlocking the full capabilities of SASE with future-proof design
Build • SASE service implementation • Integration services • Migration services	• Smooth migration and implementation of new SASE architecture • Leveraging NTT expertise in defining and creating policies and rules • Integration with client's unique applications and services
Operate • Management and operation of SASE environment • Monitoring and reporting	• 24/7 secure by design operations and management model • Platform-driven approach to reduce noise and handle incidents with AIOps • Automation library for service requests
Optimize • Policies optimization • Application and traffic engineering • Continuous advisory support	• Best practice recommendations • Implementing policy changes to optimize SASE model

NTT DATA

NTT DATA Managed Networks

• End-to-end, full-lifecycle services designed, built, managed, and optimized for your needs

• Flexible NaaS consumption model for optimized costs

• 10,000+ networks across 50+ countries with 4,700+ network engineers

paloalto NETWORKS

Palo Alto Networks Prisma SASE

• Industry's most complete AI-Powered SASE

• Superior ZTNA 2.0 integrated with SD-WAN in a unified product

• Integrated ADEM, AIOps for automation

• The only vendor named a leader in Gartner Single Vendor SASE, SSE, and SD-WAN

• Potential ROI of >270%

Bolster your security posture. Simplify your IT vendor and tech stack. Prepare for whatever comes next with NTT DATA and Palo Alto Networks.

Contact us to learn more

[1] NTT, 2023 Global Customer Experience Report
[2] NTT, 2023 Global Customer Experience Report
[3] NTT, 2023 Global Customer Experience Report
[4] Palo Alto Networks, 2023 Unit 42 Ransomware and Extortion Report
[5] Palo Alto Networks, 2023 Unit 42 Ransomware and Extortion Report
[6] DataProt, Better Safe Than Sorry: Cyber Security Statistics and Trends for 2023
[7] NTT, 2021 Global Workplace Survey
[8] 2024 Gartner® Magic Quadrant for Single Vendor SASE